

# Resource List

## How-to Grant Guides

### **Grantsmanship for the Genius**

By Goodwin Deacon and Ken Ristine

(GENIUS Press, 2016)

*Available on Amazon – search by author name*

### **Writing to Win Federal Grants: A Must-Have for Your Fundraising Toolbox**

By Cheryl Kester and Karen Cassidy

(CharityChannel Press, 2015)

### **Getting Funded (6<sup>th</sup> Edition): The Complete Guide to Writing Grant Proposals**

By Susan Howlett and Renee Bourque

(Word & Raby, 2016)

## Professional Associations

### **Puget Sound Grantwriters Association ([www.grantwriters.org](http://www.grantwriters.org))**

Since 1990, a great resource for local fundraisers and grantwriters. Monthly lunchtime meetings alternating between Seattle and Tacoma as well as trainings, networking events, and special events.

### **Grant Professionals Association (<https://www.grantprofessionals.org/>)**

Closest regional chapter of this organization is located in Portland, Oregon. GPA holds regional conferences all over the U.S.

### **AFP Advancement Northwest (<http://www.afpadvancementnw.org/>)**

An organization targeted more at fundraisers in general; parent organization (Association of Fundraising Professionals) has chapters worldwide.

## Grant Search Resources

### **Foundation Directory Online (<http://fconline.foundationcenter.org>)**

The Foundation Center has Funding Information Networking Partners all over the United States. Partner “provide a suite of tools and resources consisting of Foundation Center databases, publications and a variety of supplementary materials and services in areas useful to grantmakers.”

A key initiative of the Foundation Center is to reach under-resourced and underserved populations, and you can nominate an organization (library, nonprofit resource center, foundation, etc) to be a partner.

Individual subscriptions can be expensive for smaller organizations or individual grantwriters: the Essential subscription to FDO is \$49.99/month if you pay one month at a time (you can cancel any time); for the Professional subscription you must call to get a quote.

Where to find Funding Information Network Partners in the Pacific Northwest and *free access* to the FDO database:

#### In Washington State

1. Seattle Public Library
2. King County Library System (Redmond Regional Library)  
*Note: The Nonprofit & Philanthropy Resource Center at the King County Library in Redmond is a tremendous resource for grantwriters and fundraisers; check it out online at: <https://kcls.org/philanthropy/>. Among its many offerings: access to FDO, GrantStation, and NOZA; research assistance for groups or individuals; workshops on a variety of nonprofit topics.*
3. University of Washington Tacoma Library
4. Kitsap Regional Library
5. Bellingham Public Library
6. Sno-Isle Libraries – Marysville Library
7. Port Townsend Public Library
8. Yakima Valley Libraries
9. North Central Regional Library – Twisp Public Library
10. North Central Regional Library – Wenatchee Public Library

#### In Oregon State

1. Eugene Public Library
2. University of Oregon – Knight Library
3. Multnomah County Library – Portland
4. Fort Vancouver Regional Library
5. Deschutes Public Library – Bend
6. Oregon Institute of Technology – Klamath Falls

#### Idaho, Utah, Wyoming, and Montana

1. Idaho Falls Public Library
2. Teton County Library – Jackson
3. Boise Public Library
4. United Way of Northern Utah – Ogden
5. Salt Lake City Public Library
6. Park County Public Library – Cody
7. Natrona County Public Library – Casper
8. Bozeman Public Library
9. Montana Tech Library – Butte
10. University of Montana Mansfield Library – Missoula

#### **GrantStation (<https://grantstation.com/>)**

Less expensive than Foundation Directory Online, but a smaller database. Also a great source of free information pertaining to all things nonprofit.

## **NOZA (<https://www.nozasearch.com/>)**

Free search for foundations but must pay for individual & corporate philanthropy data. Free information is collected from donor lists and annual reports. Must register for an account.

## **IRS 990s**

A tremendous source of information about funders (foundations) and who they give to. Best sources for researching 990s:

Foundation Directory Online

Guidestar (<http://www.guidestar.org>) Free search for up to 3 years of 990s, must pay after that.

Economic Research Institute (<https://www.eri.com/>) Look under the “Resources” tab at the top of the home page. Can research 990s going back as far as 2003 for free.

## **Grants.gov ([www.grants.gov](http://www.grants.gov))**

For all things federal. Besides being the best way to search for federal funding opportunities, *grants.gov* is a valuable source of helpful information about how to craft proposals. It is also the place to go to get your organization’s DUNS number, which you must have to bid on federal contracts.

## **Catalog of Federal Domestic Assistance ([www.cfda.gov](http://www.cfda.gov))**

Contains a full listing of all types of federal assistance programs.

## **General Writing Style Guides**

### **The Chicago Manual of Style ([www.chicagomanualofstyle.org](http://www.chicagomanualofstyle.org))**

More than 1,000 pages in the print copy, and more than 2,000 hyperlinked pages online, this is considered the go-to reference for style, grammar and usage. Now in its 17<sup>th</sup> Edition, it has been produced by the University of Chicago Press since 1906.

### **The Elements of Style by William Strunk, Jr.**

Originally published in 1918, this has been the definitive guide for many educators to the principles of the English language. It’s been updated several times over the years, with the latest edition expanding and updating the original 38 pages to 250+.

### **Grammarly.com**

It’s like having a virtual communication assistant at your fingertips. Grammarly has both free applications and a paid-for premium option. The free service includes help with grammar, spelling and punctuation. The more robust, paid version offers more in-depth writing help and a plagiarism checker. Different payment options from \$11.66-29.95 per month.

## Sources of Statistics (and other helpful information)

**American Factfinder, U.S. Census Bureau** (<https://factfinder.census.gov/>)

The Census Bureau also offers several helpful way to train to use the census including webinars, video tutorials and (when time and distance allow) classroom trainings. Check out options at:

<https://www.census.gov/data/training-workshops.html>

### **United Way**

It's very likely that a United Way serving your area has done a fairly recent Community Needs Assessment. Try searching by using the name of the nearest county.

### **School Districts – OSPI School Report Card**

Available at: <http://reportcard.ospi.k12.wa.us/summary.aspx>

*Don't be afraid to pick up the phone and talk to Brad!*